

2018



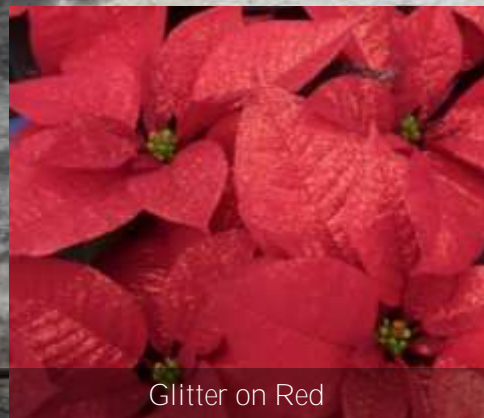
## CHURCH/BUSINESS Christmas Price List



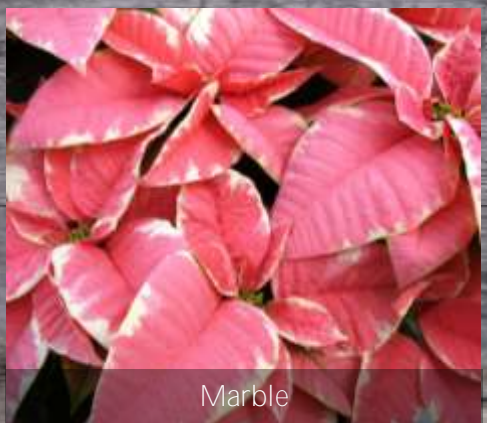
Burgundy



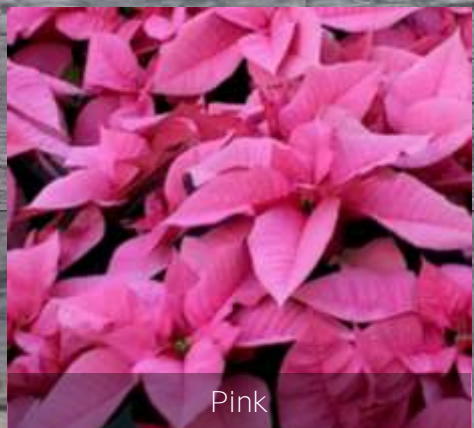
Fantasy Colors



Glitter on Red



Marble



Pink



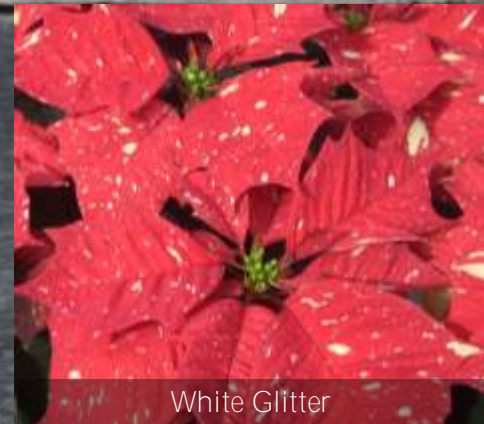
Pink Speckle



Red



White



White Glitter

4.25" pot 1 Bloom Poinsettia (Multiples of 10 per color)			
QTY	Color	QTY	Color
	Red		Pink Speckle
	White		White Glitter
	Pink		Winter Rose Red
	Marble		

7.5" pot 2 Branched Poinsettia (Multiples of 8 per color)			
QTY	Color	QTY	Color
	Red		Burgundy
	White		Pink Speckle
	Pink		White Glitter
	Marble		

5" pot 1 Branched Poinsettia (Multiples of 8 per color)			
QTY	Color	QTY	Color
	Red		Ice Crystal
	White		Pink Speckle
	Pink		White Glitter
	Marble		Winter Rose Red
	Burgundy		

8.5" pot 3 Branched Poinsettia (Multiples of 4 per color)			
QTY	Color	QTY	Color
	Red		Marble
	White		Burgundy
	Pink		Pink Speckle

6.5" pot 1 Branched Poinsettia 5+ Bloom Premium (Multiples of 9 per color)			
QTY	Color	QTY	Color
	Red		Burgundy
	White		Pink Speckle
	Pink		White Glitter
	Marble		

10" pot 5 Branched Poinsettia			
QTY	Color	QTY	Color
	Red		Marble
	White		Burgundy
	Pink		

6.5" pot 1 Branched Poinsettia 5+ Bloom Specialties (Multiples of 9 per color)			
QTY	Color	QTY	Color
	Fantasy Colors		Glitter on White
	Glitter on Red		

10" pot Regular Hanging Basket (3 Branched Plants)			
QTY	Color	QTY	Color
	Red		Marble
	White		Pink Speckle
	Pink		

12" pot Regular Hanging Basket (4 Branched Plants)			
QTY	Color	QTY	Color
	Red		White

Quantities ordered will reflect quantity of pots, not trays,  
and must meet required multiples, if listed.  
 (Does not apply to Churches)

NOTE: Several varieties may be grouped under each color category,  
 although only one variety is shown on cover picture.

Church/Business Name \_\_\_\_\_

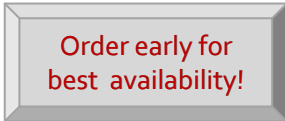
Phone Number \_\_\_\_\_



Church/Business Name \_\_\_\_\_ Contact Person \_\_\_\_\_

Shipping Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_



Preferred Date: \_\_\_\_\_

\_\_\_\_ Truck Delivery

\_\_\_\_ Pick Up

Pot Cover Color for Churches:

☐

Red

☐

Silver

☐

Gold

☐

Dark Green



Phone: (717) 626-7000



Fax: (717) 626-7302



Email: Sales@Esbenshades.com

All Church orders include pot covers,  
at no additional charge.

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*CHURCH/BUSINESS TERMS & CONDITIONS OF SALE:*

**Pickups:**

- ◆ Minimum \$300.00 pickup order for Business. Minimum order does not apply to Churches for pickup.
- ◆ Pickups can be made Tuesday – Friday 8AM – 4:30PM, Saturday, 8AM – 11:30AM . Closed Sunday's. Monday pickups are not available.
- ◆ All orders need to be placed a minimum 48 hours before pickup. It is best to place your order early, when the availability is greater, to reserve your plants.

**Deliveries:**

- ◆ Request a delivery spot as far in advance as possible. Deliveries are subject to truck availability.
- ◆ Please inquire about the order minimum for your location.
- ◆ Additional charge for delivery (call for quote). Churches only: Free delivery for invoices over \$800.00 within a 20 mile radius (if under \$800.00 - delivery is \$25.00 within a 20 mile radius).

**Ordering:**

- ◆ You can place your order by Email: [sales@esbenshades.com](mailto:sales@esbenshades.com), Fax: (717) 626-7302 or Phone: (717) 626-7000.
- ◆ We reserve the right to limit quantities if necessary and will not be held responsible for out of stock items. Orders taken are subject to crop availability.
- ◆ **Cancellations** received after 11/16/18 (**for Churches: 12/3/18**) amounting to more than 8% of the total order will be subject to a 50% restocking fee for all items cancelled. All items cancelled after 12/7/18 will be subject to a 50% restocking fee.

**Payment:**

- ◆ Please pay from invoice. All orders are C.O.D. (Cash or Check on Delivery) except for customers with pre-approved Net 30 account. Visa, MasterCard, Discover and American Express are also accepted.
- ◆ A completed Pennsylvania Exemption certificate is needed on file for sales tax exemption.

**Claims:**

- Claims for shortages or defective material should be indicated on the invoice. Claims can be made within 48 hours (2 business days) of receipt. Please call (717) 626-7000 or email [claims@esbenshades.com](mailto:claims@esbenshades.com).



*Growers of Fine Quality Plants*

546A East 28th Division Hwy.  
Lititz, PA 17543

## 2018 Christmas Church/Business Price List & Order Form



Hours: Mon. - Fri. 8 AM - 5 PM, Sat. 8 AM - 12 PM  
Effective Nov. 12 - Dec. 22, 2018  
December 24th, 2018 8 AM - 11 AM

Tips on handling of Poinsettia plants upon arrival:

- ◆ Remove plants from boxes and un-sleeve immediately upon arrival.
- ◆ Check growing medium (soil) moisture level -- irrigate only if needed.
- ◆ Store un-sleeved plants in a lighted room at 65 - 75° F.
- ◆ Inspect plants for mechanical injury.
- ◆ Avoid exposing plants to Ethylene (produced by some produce).

Proper display of poinsettias will contribute to the sales, beauty, consumer appeal, interior performance and longevity. Display plants in an area providing good light levels from natural light, incandescent bulbs, or cool white deluxe fluorescent tubes. Other lamps contain too much blue light which does not show the real color of many poinsettia bracts. At temperatures of 73° F or higher, it is necessary to provide 100 foot candles of light, 12 hours daily, to minimize leaf yellowing and leaf drop. At interior temperatures of 65 - 70° F, light levels of 50 foot candles, 12 hours daily are acceptable. Plants should not be displayed in areas with direct sunlight or with drafts from heaters, air conditioners and open doors. Exposure to cold air drafts from open doors or windows can lead to premature leaf loss. It is very important to have adequate space between plants in the display so the leaves receive light. These factors will optimize the quality of the plant in the display and maximize the longevity of the plant for the consumer.